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WHITTIER AREA CHAMBER <u>OF COMMERCE</u>

DECEMBER 2018

A MONTHLY PUBLICATION OF THE WHITTIER AREA CHAMBER OF COMMERCE VOL. 24 NO. 12

Annual Christmas Parade celebrates community

It wouldn't be the holidays in Whittier without the Uptown Whittier Christmas Parade and this year we are celebrating the 65th year of



showing Whittier's holiday spirit!

On Saturday, December 8, the Whittier Uptown Association is proud to present The 65th Annual Uptown Whittier Christmas Parade. The parade will begin at 10 a.m. and is expected to end at 12 noon. "This is the biggest annual event in the City of Whittier and we are excited to host it again this year," explained Whittier Uptown Association President Frank Medina. The theme this year is "Christmas Around the World."

Each year, thousands of spectators line up to enjoy their school marching bands, equestrian riders, vintage cars, dancers, cheer teams, dignitaries and other fun and exciting entries. Parade route starts at Greenleaf Ave and Hadley and makes it way though to Mar Vista, ending at Washington Ave. Come early as this two-hour parade gets an early jump start from families gathering at their yearly spot as early as 8 a.m. The parade will also be filmed for broadcasting on local Channel 3 TV through the end of December.

This year, the Grand Marshall

Continued on page 4





City of Whittier Wins Los Angeles County's "Most Business-Friendly" City at 2018 LAEDC Eddy Awards

On November 8, 2018 at the 23rd annual Eddy Awards®, the Los Angeles County Economic Development Corporation (LAEDC) recognized the City of Whittier as the Most Business Friendly City with a population greater than 50,000. The Eddy Awards celebrate outstanding contributions to economic development, and 600 people were present at the Intercontinental Hotel in Downtown LA to honor recipients and support LAEDC's public-benefit mission to collectively advance to fostering a business-friendly opportunity and prosperity.

"This year's Most Business Friendly City awardees are shining examples of government leaders committed to helping employers create good jobs that help raise standards of living in their communities and across our region," said Bill Allen, Chief Executive Officer of LAEDC. The winners were selected by a panel of blue ribbon judges based on the following criteria:

- Programs and services designed to facilitate business entry, expansion, and retention
- Economic development activity • over the past three years
- Competitive business tax rates and fee structures
- · Availability of economic incentives
- Regular and effective communication with businesses

The City of Whittier is committed

atmosphere and a strong local economy by offering personalized, cost-effective programs and services for local businesses. City staff is available to assist the entrepreneur in the same manner as the corporate institution, by providing high quality, streamlined assistance and guidance through each step of the planning and permitting process. In addition to safe neighborhoods, new housing, stellar schools, and a variety of big

Continued on page 5





Demonstrated commitment to economic development as a priority





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Whittier Chamber Business Focus Official monthly publication of the Whittier Area Chamber of Commerce This publication is mailed monthly to all licensed businesses in the city of Whittier, all Whittier Chamber members and 4,500 Whittier residents in selected areas. Papers are also distributed via various community locations such as Whittier Library, Community Center, Senior Center, City Hall, etc. Total monthly readership is 20,000. We welcome comments, press releases and community interest stories. All submissions are due by the 10th of the month prior to publication. The Whittier Chamber reserves the right to approve and edit submitted material. The Business Focus is also an excellent vehicle within which to advertise! For current advertising rates or to submit an article, email info@whittierchamber.com or call (562) 698-9554. The inclusion of advertising, logos or paid advertorial, or reference to any products, process, service, trade name, trademark, or manufacturer in this publication, is not an endorsement by the Whittier Area Chamber of Commerce.

PRESIDENT'S MESSAGE

It's official! The holiday shopping season is here and I want to remind everyone - residents and business owners alike - of the value of shopping locally and using your purchasing power in Whittier. Our city is full of great retail and restaurant options which make it easy to "Shop Whittier" this holiday season. A variety of stores, shops and restaurants can be found on every corner of the city as well as in distinct shopping hot spots like the Whittwood Town Center, the Quad, the Whittier Marketplace and the Uptown Shopping District. Not only do Whittier merchants offer a variety of quality shopping choices, but by keeping your shopping dollars within the city, you put money back into your own community. There is a direct correlation between purchases made in Whittier and the services that the City is able to provide its citizens. Street repairs, police services, youth and senior services are only a few of the programs which benefit from increased consumer spending.

As residents and business owners, we need to make shopping locally a priority this holiday season. Local businesses return approximately 50% of each dollar spent back to the community. Additionally, local businesses contribute to the community through the "multiplier effect" which states that one dollar spent at a locally owned business will return three to five times that amount back in to the community through city taxes, employee wages and material/supply purchases from other independent businesses. In addition, these same local businesses give back to the community through supporting schools, social services and contributing to local non-profit organizations. It is pretty easy to see how every dollar spent in our city positively affects the quality of life for our residents.

Our Chamber is offering an incentive to keep your sales tax dollars in Whittier this holiday season. Our "Shop Home for the Holidays" campaign is going on right now. All you have to do is bring a receipt from ANY Whittier or Whittier Chamber member business, service or organization to receive an entry into a drawing to win \$1,000 cash or any of our 25 Days of



Giveaways prizes. Call the Chamber office or visit www.whittierchamber.com for more information.

Can't find the perfect gift for a "hard to shop for" family member or friend? Consider purchasing a gift certificate from one of our great Chamber restaurants or unique specialty shops. If you're looking for a specific type of business, you can call the Chamber for a referral at (562) 698-9554 or visit our online business directory at www.whittierchamber.com or our new website that features places to eat, shop, stay or play at www.explorewhittier.com.

Remember, each time you choose to spend your dollars in Whittier you are voting for the continued strength and vitality of our community.

Lastly, the Chamber is pleased to partner with the Whittier Uptown Association to continue the great tradition of bringing a touch of the holidays into

Continued on page 4



If anyone you know has failed to file tax returns when due, it's important that they be aware of the ways to resolve such a problem. Many non-filers missed a year for one reason or another, and now are afraid to re-enter the tax system. But in fact, taxpayers who file overdue returns on their own are often treated reasonably well, much better than those who are caught.

For taxpayers who can't pay their entire tax bill at once, there's an installment payment option. IRS will also consider an offer-in-compromise on any of the following grounds: (1) where a taxpayer is unable to pay the tax, (2) where there is doubt as to the taxpayer's liability for the tax, (3) where collection of the full amount would cause economic hardship for the taxpayer, or (4) where compelling public policy or equity considerations exist that provide a sufficient basis for compromise.

An offer to compromise hasn't been rejected until IRS issues a written notice to the taxpayer or his representative, advising of the rejection, the reason(s) for the rejection, and the taxpayer's

TAX TIPS

Non-filers

can't notify a taxpayer or taxpayer's representative of the rejection of an offer to compromise until an independent administrative review of the proposed rejection is completed. The taxpayer may administratively appeal a rejection of an offer to compromise to the IRS Office of Appeals if, within the 30-day period commencing the day after the date on the letter of rejection, the taxpayer requests such an administrative review in the manner provided by IRS. A streamlined offer-in-compromise program is available for taxpayers with annual incomes up to \$100,000. In addition, participants must have tax liability of less than \$50,000.

IRS has an independent procedure to review its own proposed rejection of requests for an installment agreement. This internal IRS review must occur before IRS notifies the taxpayer of actual rejection of the installment agreement request. IRS also has a procedure to allow taxpayers to appeal-to the IRS Office of Appeals-IRS's rejection of any request for an installment agreement.

A \$5,000 penalty applies to any person who submits an application for a compromise or an installment agreement based on a position which IRS has identified as frivolous, or reflects a desire to delay or impede the administration of federal tax laws. However, this penalty is clearly aimed at those who abuse the process and should not deter taxpayers with legitimate applications from using the compromise or installment agreement processes.

Once a return is filed, generally, the IRS has three years in which to audit it. After that, the return is final. If no return is filed, there's no statute of limitations. IRS can come after the taxpayer at any time, even many years later.

Some non-filers are actually entitled to refunds. A return claiming a refund can be filed at any time, but only the tax paid within the three years before the return was filed can be recovered. Tax withheld during a calendar year is considered paid on April 15 of the next year. Estimated tax is considered paid on the return due date, which is generally also April 15. Thus, a return filed more than three years late will likely be fruitless as a refund claim.

If you have any questions concerning this matter, please do not hesitate to call

Whittier Area Chamber of Commerce 8158 Painter Avenue, Whittier, CA 90602 (562) 698-9554 • (562) 693-2700 FAX www.whittierchamber.com info@whittierchamber.com

right to an appeal of the rejection. IRS if any portion of the submission is either me at (562) 698-9891.





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A Shop Local campaign brought to you by the Whittier Area Chamber of Commerce

Turn in your receipts to be entered into drawings to win \$1,000 cash and daily prizes in our 25 Days of Giveaways

Why shop locally?

Nov. 19¹

Dec. 21st

If every household pledged to redirect \$100 of planned holiday spending from outside of the area to local stores, studies show that this would keep more than \$25 million in our local economy. By shopping locally you will:

- Put more dollars back into our community
- Create and preserve local jobs
- Save money and time

How do I participate?

- Spend \$20 or more at any business located in the City of Whittier or at any of the 600+ Chamber members located throughout the greater Whittier area. Receipts will be accepted from all types of businesses... restaurants, retail stores, nonprofit organizations or service providers (anywhere you can spend money!) Receipts must be dated no earlier than November 15, 2018 to be eligible
- Each receipt (valued at \$20 or more) will receive one entry into the **25 Days of Giveaways** and **Grand Prize drawings.** Receipts from Chamber member businesses and organizations will receive 2 entries
- Bring your receipt to the Whittier Chamber office to get stamped Monday-Friday 8:30 a.m. 5:00 p.m.
- 25 Days of Giveaways drawings will be held every business day from November 19 through December 21
- Grand Prize drawing for \$1,000 will be held on Friday, December 21, 2018 (all receipts must be stamped by 12 pm)
- Winners will be announced on social media and notified by phone. Winners need not be present during drawing
- Must be over 18 to participate

Visit www.whittierchamber.com for a list of Chamber member businesses

Turn in receipts to the Whittier Chamber of Commerce office 8158 Painter Ave., Whittier, CA 90602 Monday through Friday between the hours of 8:30 a.m. and 5 p.m. (or call the Chamber at (562) 698-9554 for additional ways to submit your receipts)



The "Shop Home for the Holidays"

program is co-sponsored by





MAYOR Joe Vinatieri

MAYOR'S MESSAGE

I hope you enjoyed a relaxing and joyful Thanksgiving break with your family and friends. The holidays are officially upon us and 2019 is just around the corner. We've been fortunate to watch many new businesses open around the city during the past year, as well as larger development projects like The Groves begin to take shape, and I know the future of Whittier remains bright with new opportunities. Having been named last month as the 2018 Most Business-Friendly City in Los Angeles County by the Los Angeles Economic Development Corporation (LAEDC), you can expect to see our economic development efforts grow stronger and more new businesses open their doors in the coming year!

I'd like to take this opportunity to thank the Whittier Chamber, the Whittier Uptown Association, the Uptown Whittier Improvement Association, America's Job Center, Whittier College, Rio Hondo College and all of our other local partners who have helped foster a business-friendly atmosphere in Whittier. Because of your dedication to working with the City and providing resources, education and workforce development assistance, we are better able to serve our business community and ensure their continued success. Winning this recognition not only once, but twice, is a big deal. In fact, we're only the fourth City in the 23-year history of the EDDY Awards to do it! As the retail landscape continues to change, we'll be right there with you seeking new, creative ways to help your business thrive. If you are planning to open a local business in the New Year, please contact the City's Business Development Manager at (562) 567-9351 and be sure to download our Guide to Doing Business in Whittier online at www.cityofwhittier.org.

The City is committed to providing excellent service to our residents and businesses alike. This year we've made it easier to access information online by upgrading our website, adding online services such as the new permitting system and new business license software. Now, residents and business owners can access their permit status in real time and track progress on their renovation, or apply for or renew a business license from the comfort of their home. The City of Whittier has also joined the new Clean Power Alliance (CPA), a local consortium that purchases electricity generated from renewable sources, and delivers that electricity through the same power poles and power lines that supply our electricity today. Come February 2019, many Whittier utility customers will begin receiving half of their power from green energy sources. Whittier customers can expect to receive a pre-enrollment notice in the mail this month, and a second notice in early January 2019. These preenrollment notices will notify customers of which default renewables level they start at (which for Whittier is the "Clean Power" or 50% renewables default tier); explains their ability to opt up or down to 100% Green Power or the CPA Lean Power option; or opt out of the service completely. We are excited to share this green power option with local residents and businesses. Learn more at www.cleanpoweralliance.org.

'Tis the season for shopping! Last month the City Council presented a proclamation to the Whittier Chamber recognizing Small Business Saturday. Thank you to all of you who supported the campaign during the Thanksgiving weekend by purchasing gifts from fellow local business owners - a little bit goes a long way. We are also proud to support the Chamber's annual Shop Home for the Holidays contest running now through Christmas. Turn in your receipts from local businesses to the Chamber office for your chance to win prizes each week and the grand prize of \$1,000. This is a neat way to support each other and boost local sales tax dollars during the busiest shopping season of the year.

As a reminder, shopping in the City of Whittier has many benefits: you save time and gas; enjoy more personalized service from one of your fellow chamber members and friends; and you keep your sales tax dollars supporting your own community. A portion of the sales tax helps fund police, parks, libraries and other community programs that make Whittier a great place to LIVE, WORK and SHOP. A thriving local economy depends on our collective participation - remember to SHOP WHITTIER this holiday season and give the gift that keeps on giving!

Join your family and neighbors for the 65th Uptown Whittier Christmas Parade on Saturday, December 8, 2018, from 10 a.m. to 12 p.m. Get in the spirit and show your support for the many local organizations and students that participate in this annual community event. For more information on other holiday happenings in Uptown, call the Whittier Uptown Association at (562) 696-2662.

Season's greetings and cheers to a prosperous 2019!



President's Message Continued from page 2

our community. I hope you will come out and celebrate Whittier community pride with us at the 65th Annual Uptown Whittier Christmas Parade on December 8 at 10 a.m. at the corner of Hadley and Greenleaf.

On behalf of the Whittier Chamber Board of Directors, I want to wish you happy holidays and a most prosperous 2019!

Christmas Parade Continued from front page





Yoshio "Yosh" Nakamura

Andrea Barber

selection embodies the parade's theme. Yoshio "Yosh" Nakamura is a Whittier resident and decorated American veteran who served in the U.S. Army and is a member of the 100th Battalion of the 442nd Regimental Team who served in WWII. His accolades include receiving the Medal of Honor in 2000 and the Congressional Gold Medal and Bronze Star in 2011. Yosh is a dedicated man to his community, devoting his artistic talent to organizations such as Whittier's Art in Public Places Committee and the Cultural Arts Commission.

The Celebrity Grand Marshall is actress Andrea Barber, best known for her role as next door neighbor Kimmy Gibbler on the classic family series Full House and the new Fuller House shows. Barber took a 20-year hiatus from her acting career to complete her Bachelor's and Master's degrees in English Literature and Women's Studies and enjoyed a successful career in International Education before starting a family and returning to acting.

Parade viewers are invited to come hungry as many restaurants will be open early. This free community event fills up quickly and the best viewing areas fill up early. Bring your chair and blanket to keep warm. Stick around after the parade and have lunch and do some holiday shopping in the Historic Uptown business district.

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Holiday Season Crime Prevention Tips

The holiday shopping season is a peak time for crimes such as home and vehicle burglaries, and thefts. Residents need to be alert, aware, and prepared in order to reduce the risk of becoming a crime victim at home, on the road, and while shopping.

Crooks know that homes become mini-goldmines as families begin to store holiday gifts. The items most desired by burglars and thieves are also those most desired by intended gift recipients. Small electronics such as phones, tablets, laptops, digital music players, game consoles and various jewelry items will be stored in most homes around the holidays.

Residents can better protect their homes by locking doors and windows at all times, and by not displaying gifts and other valuables where they can be seen from a window or a doorway. Store small electronics and jewelry in a safe or in a place that is not conspicuous. When not at home, always activate your alarm and turn on a radio or television so the house looks occupied. If you go out of town for the holiday, use an automatic timer for your lights and ask a neighbor or trusted friend to watch your house, pick up the mail and newspapers and park their car in your driveway from time to time. Place an alarm sign to the front of your home and alarm stickers on all access points.

While shopping, stay alert to your surroundings and the people around

Aviv Bar is a Captain with the Whittier Police Department and oversees the Patrol Division. He can be reached at (562) 567-9253 or via email at abar@cityofwhittier.org

Make sure you have your you. checkbook . wallet, identification card and credit cards secured after every transaction. Sometimes people get so excited about a purchase, they forget to collect these items from the register counter. If you notice any item missing, contact your bank or credit card company immediately to stop any account activity, then contact the police department. Coordinate shopping trips with a friend if you plan to be out late. Never park your car in an unlit area, no matter how convenient it is. While shopping, never leave your purse unattended in a shopping cart, not even for a few seconds.

Crooks know that cars parked in shopping centers are likely to contain valuables. Lock your car doors and windows even if you are only gone for a few minutes and NEVER leave shopping bags, purses, backpacks, or any items of value visible through your car windows. Crooks usually walk from car to car in parking lots, looking for any visible valuables. When they see something they want, they will break the window (they use tools to make that quick and quiet) and take the valuables. Keep the items with you as you go from store to store.

Follow the above tips and help us reduce crime in our community. Have a safe and joyful holiday season – from the men and women of the Whittier Police Department.



City of Whittier Implements Commercial Recycling Program

The City recently mailed letters to businesses encouraging commercial recycling. California Assembly Bill 341 (Chesbro, 2011) (California Public Resources Code §42649), requires businesses and public entities that generate four cubic yards or more of waste per week and multifamily residential dwellings with five or more units to recycle. The purpose of the law is to reduce greenhouse gas emissions by diverting commercial solid waste from landfills and expand opportunities for recycling in California.

The new State law requires cities to implement a mandatory commercial recycling program that includes education and outreach to explain the State requirement, provide information on how to recycle, monitor businesses to identify those that are not meeting the requirement to recycle and inform them of the State requirement. The City must also report program implementation information to the State on an annual basis.

Businesses can use one or any combination of the following options in order to reuse, recycle, compost or otherwise divert solid waste from disposal:

- Self-haul to a recycling center.
- Subscribe to recycling service with the hauler authorized by the City to collect, haul, carry, or transport recyclable material. Contact Consolidated Disposal Service (800) 299-4898 to subscribe.
- Sell your recyclable material with a market value to a recycling service. The sale of recyclable materials must be documented by a bill of sale, receipt or other documentation satisfactory to the City Director of Public Works.

The law does not specify what materials or how much your business should recycle, but starting with typical household and office recyclables is a good place to begin. This might include office paper and mail, newspapers, magazines and catalogs, cardboard, glass and plastic bottles and containers, plastic bags and film, and cans.

Additional information can be found on the CalRecycle website at calrecycle. ca.gov/climate/recycling/ or by calling the City Customer Service line at (562) 567-9530.

City of Whittier Wins Eddy Award <u>Continued from front page</u>

and small retailers, Whittier gives you that small town feeling but offers big opportunities for families and businesses in an unmatched and thriving community.

About the Eddy Awards®

The Eddy Awards were introduced by LAEDC in 1996 to celebrate exceptional contributions to economic development in the L.A. region, consistent with LAEDC's focus on advancing opportunity and prosperity for all LA area residents. The Eddy Awards gala dinner, where our region's leaders come together, includes California's only "businessfriendly city" award, highlighting programs and services that foster

job-creation. This is LAEDC's only fundraiser, and an opportunity for civic-minded organizations to support our public-benefit mission.

About LAEDC

Los Angeles County Economic Development Corporation (LAEDC) is collectively advancing opportunity and prosperity for all. This is achieved via collaborative economic development leadership, objective economic research and analysis, strategic assistance to business, education and government partners, and targeted public policy. LAEDC was established in 1981 as a publicbenefit, private nonprofit.



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WHAT'S COOL IN YOUR SCHOOL



Whittier Union High School District was selected as a Bright Spot honoree by The Education Trust-West for advancing equity, closing opportunity and achievement gaps and increasing college access to traditionally underrepresented students. Pictured are members of the Spanish 2 Best Practices team, one of many collaborative teams across the District that contribute to student success

Whittier Union Selected as a 'Bright Spot' **District for Advancing Equity, Closing Achievement Gap**

Union Whittier High School District has been selected as one of three Bright Spot honorees by The Trust-Education West for advancing equity, closina opportunity and achievement gaps and strengthening

Whittier Union High School District



to achieve and maintain excellence...

the pipeline to college for traditionally almost 15 percentage points higher at underrepresented students.

Whittier Union was recognized along with Pasadena City College and Chula Vista Elementary School District at Ed Trust-West's 2018 Education Equity Forum in September for demonstrating a commitment to excellence and implementing strategies and practices that generated positive outcomes for students of color, low-income students, English learners and first-generation college students.

"We have often said that demographics do not determine destiny for students at Whittier Union, and it is a philosophy that our team of teachers, administrators and staff embody every day because we believe that all students deserve the opportunity to go to college own bell schedule and college-bound and that barriers will not stand in their way," Superintendent Martin Plourde Individual Determination (AVID) or said. "We have worked collectively to Puente, to reflect students' needs and ensure that our students are equipped with the tools and knowledge to succeed supports during the school day. Every once they graduate and take the next student is also automatically enrolled step of their academic careers. It is an honor to be recognized for our efforts."

points higher than the state average. completion A-g Latino rates for students are Whittier Union than for Latino students

Still, about 55

percent of seniors

complete the a-g

course sequence

of classes required

for college entrance

8 percentage

statewide. And in 2017, the District had a 97 percent graduation rate and 94 percent of students made progress on the state School Dashboard's EL Progress Indicator.

For nearly two decades, the District has intentionally created systems and structures to meet the needs of students and carefully analyzed data to understand which students are succeeding in college prep courses and which need additional support. Each campus uses the data to refine practices to support student success and expand college and career readiness opportunities.

For instance, each school has its program, such as Advancement Via ensure they have access to embedded in the 15-course a-g sequence required for college admissions starting in ninth grade.



A Tradition of Excellence Since 1906



Local Community Supports Lowell Joint School District With Passage of Measure LL

School District (LJSD) has proudly provided students in East Whittier, La Habra and La Habra Heights with a well-balanced educational program that nurtures academic growth. All five elementary schools and Rancho Starbuck Middle School are award winning California Distinguished Schools with collective test scores well above the county and state averages. "In the LJSD we value character education and provide innovative and diverse experiences designed to help our students reach their fullest potential," stated Lowell Joint Education Foundation President Barbara Castillo, who is also a teacher and parent in the district. "LJSD is one of the leading districts in the state of California and our kids receive a quality education from outstanding teachers whose top priority is the success of their students," added Castillo.

InNovemberthecommunitygraciously voted to support neighborhood schools by passing Measure LL, a Master Facility Bond that will provide \$48 million in support for much needed repairs

For nearly 100 years the Lowell Joint and upgrades on all 6 campuses, each of which was built more than 50 years ago. "Our students deserve to have the same opportunities to be taught in safe and updated learning environments as others in the region," stated Superintendent Jim Coombs. "We look forward to making essential repairs and upgrades to our facilities and classroom technology so we can continue to serve our students and community well for decades to come. In my short time serving the Lowell Joint School District, I have learned that this is a very special community and I greatly appreciate the investment our neighbors have voted to make in our school facilities and students," added Coombs.





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Ed Trust-West – the Oakland-based office of the nationally recognized Education Trust in Washington, D.C. - advocates for educational justice and the high academic achievement of students in pre-k through college, particularly those of color and those living in poverty.

The forum aimed to bring together equity-driven and student-focused education leaders to learn about new and best practices for supporting student achievement – an arena in which Whittier Union has achieved tremendous success.

Most students at Whittier Union - 88 percent - are Latino. More than seven in 10 students are low income efforts that our District has been as and almost one in 10 are English learners.

Educational teams meet regularly to find best practices to support English learner students and developed common grading practices. Despite the instructional differences of each school, they all provide students with the same expectations, curriculum, assessments and opportunities.

"Our educators are innovators who share a collective vision for success and are constantly finding ways to improve student academic achievement," Plourde said. "They are deeply committed to our students and our community, and it is through their successful as it has."

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The Whittier Chamber of Commerce has long been an advocate and cheerleader for shopping local and keeping sales tax dollars within the city limits. The reason for this is



simple – everyone wins when people shop locally. Businesses grow, jobs are created, and the economy gets stronger. Research indicates that if every household pledged to redirect \$100 of planned holiday spending from outside of the area to local stores, this would keep more than \$25 million in our local economy. Imagine that! More money in our local economy means increased sales tax revenue for the city, which allows Whittier to fund the things that matter most like more playground equipment, more police to protect us and more community services for our residents to enjoy. All that equals a dynamic, thriving community and, ultimately, that's what the Whittier Chamber exists to support!

The Chamber's Shop Home for the Holidays campaign is designed to reward Whittier residents, business owners, staff members and visitors to "keep the cheer here" and shop locally. Whittier wins when you shop here, and YOU win when you shop in Whittier. Just bring any receipt totaling \$20 or more to the Chamber office from any place of business located Whittier in (it could be from a restaurant, retail store, dentist, nonprofit etc.

- anywhere you spend money) or any Chamber member, and you will receive an entry into a drawing to win \$1,000 cash and an opportunity to be selected for one of our 25 Days of Giveaways. Receipts from Chamber members will get an extra entry into the drawing. The Chamber will accept receipts through Friday, December 21. The grand prize cash drawing will be held on December 21. Each day, one lucky winner will be drawn to receive one of our 25 Days of Giveaways prizes generously donated by a Whittier Chamber member. There is no limit to the amount of receipts that can be brought in to be stamped, so be sure to shop local, save your receipts and visit the Chamber office to increase your chances of winning.

So, join the chamber of commerce in supporting local businesses by keeping your holiday shopping in Whittier and save your receipts to win great prizes. It doesn't cost money to shop here, it PAYS!! whittier chamber of commerce holiday

Iuncheon

mixer

WEDNESDAY, DECEMBER 12 11:30 A.M. - 1P.M. OUBLETREE HILTON- WHITTIER

5 PER PERSON (RSVP ONLINE) \$20 AT THE DOOR \$25 FOR NONMEMBERS (ONLINE OR AT THE DOOR)

bring a \$10 gift card to participate in our gift card tree raffle

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December 1 & 2

"Stupid F**king Bird" by Aaron Posner @ Ruth B. Shannon Center (6760 Painter Ave.) 7:30 p.m. In this irreverent, contemporary, and very funny remix of Chekhov's The Seagull, Aaron Posner stages a timeless battle between young and old, past and present, in search of the true meaning of it all. \$20 for general admission; \$15 for senior citizens & students. Call (562) 907-4203 to purchase tickets.

December 1, 8, 15, 22, 29

Summer Woods @ Crepes & Grapes Café (6560 Greenleaf Ave.) 7 to 9 p.m. Live music with vocals featuring Summer Woods and beautiful original songs. Free to attend. For more information, email crepesandgrapes@ me.com.

December 4, 11, 18

Whittier Network Connection Meeting @ Marie Callender's (12402 E. Washington Blvd.) 7:15 a.m. Meet to exchange referrals and advance other's businesses. Free breakfast at your first meeting. For more information, call Xavier Guevara (562) 365-3560.

December 7, 14, 21, 28

Certified Farmer's Market @ Uptown Whittier (Philadelphia St. and Bright Ave.) 8 a.m. to 1 p.m. Purchase farm-fresh produce from local vendors. Free admission. For more information call (562) 696-2662.

DEC 1

26th Annual Holiday Sonata @ Uptown Survival of the Fittest @ Whittier Whittier (6717 Bright Ave.) 4 to 9 p.m. Community Center (7630 Washington Kick off the holiday season with an evening with Santa, Cinderella, Horse Carriages, and more! Free admission. For more information, call (562) 696-2662.

DEC 2

2018 Carousel Home Tour @ Assistance League of Whittier. 9:30 a.m. to 3 p.m. Tour 3 gorgeous and unique Whittier homes. There will be shopping, an outdoor café, a Christmas boutique, a \$1,000 money tree opportunity drawing, and much more! For more information, call (562) 693-6533.

DEC 5

"It's a Wonderful Life" @ Ruth B. Shannon Center (6760 Painter Ave.) 7:30 p.m. Enjoy a live radio play by Joe Landry. General admission \$20; Seniors, Students, and Children \$15. Purchase tickets at www.shannoncenter.org.

DEC 6

Ave.) 10 a.m. to 12 noon. Join The Nonprofit Network to learn tips and tools for the nonprofit manager's sanity. Bring your best survival secret to share with the group. Featuring Marilyn Neece from Neece Coaching and Consulting. Chamber members are free; \$20 for non-members. RSVP to www.whittierchamber.com or call (562) 698-9554.

Ribbon Cutting @ Michelle De La Vara Photography (6729 Washington Ave.) 4 p.m. Join us for a ribbon cutting to celebrate Michelle De La Vara Photography! Stay for networking and light refreshments. For more information, call (562) 698-9554.

DEC 7

39th Annual YMCA Christmas Prayer Breakfast @ DoubleTree by Hilton Whittier (7320 Greenleaf Ave.) 7 a.m. Enjoy breakfast and an inspirational message. \$350 for a table of 10. RSVP to (562) 907-2727.

DEC 8

65th Annual Uptown Whittier Christmas Jingle & Mingle Christmas Concert Parade @ Uptown Whittier Association (6717 Bright Ave.) 10 a.m. to 12 noon. Join Uptown Whittier for their "Christmas Around the World" parade. For more information, call (562) 696-2662.

Hi'ikua @ Ruth B. Shannon Center (6760 Painter Ave.) 2 p.m. & 7 p.m. Hi'ikua means "to carry on your back". Hi'ikua is a Na Hoku Hanohano awardwinning Hawaiian music trio who are Navidad en Whittier @ Ruth B. Shannon coming to Whittier! Admission is \$50. For more information, call (562) 907-4203.

Handel's Messiah with Chorale Bel Canto @ East Whittier United Methodist Church (10005 S. Cole Rd.) 4 p.m. Chorale Bel Canto will perform its second concert of the season, Messiah. Tickets Mariachi Divas Christmas @ Downey are \$25 for adults, \$20 for seniors, and \$10 for students. Email Karen Bourgaize for tickets or more information, info@choralebelcanto.org.

DEC 11

SCORE Consultations @ The Whittier Chamber Office (8158 Painter Ave.) 9 a.m. to 12 p.m. SCORE mentors will help you and your business open new markets, reach new customers, and achieve new goals. By appointment Prize Drawing @ The Whittier only. FREE. To make an appointment, Chamber Office (8158 Painter Ave.) call (626) 593-1120.

Messy Church @ Whittier First United Methodist Church (6725 Friends Ave.) 5 to 7 p.m. A new way to worship. Join them for crafts, games, story, song, and dinner. All are invited. Free admission. Hawaiian Holiday @ Ruth B. Shannon For more information, email info@ WhittierFirstUMC.com.

DEC 12

Holiday Luncheon Mixer @ DoubleTree Hilton – Whittier (7320 Greenleaf Ave.) 11:30 a.m. to 1 p.m. Join the Whittier Chamber in Holiday fun! Bring a \$10 gift card to participate in a tree raffle. Tickets are \$15 for pre-registered member, \$20 at the door, and \$25 for prospective members. For more information, call (562) 698-9554.

DEC 15

@ Gonzales Paseo (1305 W. Whittier Blvd., La Habra). 5 to 8 p.m. Join Helpers of Mankind to celebrate the holidays with food and live music under the stars. There will be an Ugliest Tie & Earrings competition. Tickets are \$22 and for children under 12 years old are \$10. To RSVP or for more information, call (562) 706)-4886.

Center (6760 Painter Ave.) 7:30 to 10:30 p.m. Enjoy traditional dances of a Mexican Christmas. General admission \$25, Seniors, students, and children are \$20. For more information, call (562) 907-4203.

Theatre (8435 Firestone Blvd.) 8 p.m. Under musical direction of Grammy award winning Alberto "Beto" Jimenez Maeda, the Mariachi Divas are a unique multicultural, all-female ensemble imbued with true flavor of Los Angeles. Tickets range from \$32 to \$42. For more information, call (562) 861-8211.

DEC 21

Shop Home for the Holidays Grand All receipts must be turned in by 12 p.m. to qualify for grand prize drawing of \$1,000. Drawing will take place at 2 p.m. For more information, call (562) 698-9554.

Center (6760 Painter Ave.) 7:30 p.m. Experience award-winning Hawaiian artists performances this holiday season. Tickets are \$25. For more information, call (562) 907-4203.

DEC 24 – JAN 1 WHITTIER CHAMBER OFFICE CLOSED. **HAPPY HOLIDAYS!**







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Connect with hundreds at Whittier's Sweet Success Expo

Better than a sugar rush... you'll leave on a "networking high" after participating in the Whittier Chamber's Sweet Success Business Expo

being held on January 31, 2019 from 4-7 p.m. at the Whittier Community Center.

"The annual business expo is a great way to bring together members of the Chamber and give them the chance to let the Whittier community know just what they have to offer," said Tom Guerrero, Ambassador co-chair, from Say Cheese Photography. "The Sweet Success (candy) theme makes it easy for people to showcase their business in a fun and entertaining way," added Judy Bradt, Ambassador co-chair, from A Special Event.

Having a booth or table at Whittier's Sweet Success Business Expo provides a chance to introduce new products and services, expand your customer base and generate new leads, reconnect with existing clients and network with fellow exhibitors. Kick off your 2019 marketing plan and take advantage of this unique opportunity to be part of the best that the Whittier area has to offer!

The Sweet Success Business Expo will feature a variety of food vendors representing some of Whittier's best restaurants. caterers and eateries. Free samples from each vendor's menu for more information.



will be showcased. restaurant or Any caterer interested in participating as a sponsor should call the Chamber office for details regarding a complimentary table at the Business Expo.

"The Whittier Chamber's Business Expo is one of the best business development tools around. We expect it to be a sold out event once again," said Gary Lee Martinez, Chamber Board President. Sponsorship opportunities which include great marketing are available. Your business can be showcased in either the Candy Castle room or the Peppermint Forest room. Table prices range from \$180 - \$280, 10' x 10' booth prices are \$395 and 8' x 8' booths are \$345. Other marketing opportunities at the Business Expo for those who cannot participate or want additional exposure include the Gumdrop Mountain marketing wall (\$100) where you will receive high visibility exposure before, during and after the event, and the "Candy Land" map (\$50) which draw people directly to your table or booth as visitors play a game trying to win the Golden Ticket!

Don't "BLOW IT" or be a "DUM DUM"...sign up early

for your favorite spot! Contact Courtney at (562) 698-9554 or visit our website at whittierchamber.com



LABOR LAW

Federal and state changes prompt revisions to workplace postings

Order mandatory 2019 California and Federal Employment Poster from the Whittier Chamber and avoid costly fines and penalties

A new year brings new workplace compliance standards - which means that employers need to revise their labor

law posters. The Whittier Chamber is making it easy for your business to comply with California's labor laws. No matter how many employees you have in California, your business is required by law to post a current California and Federal Employment Poster in a central location. As part of a special partnership with the CalChamber, the Whittier Chamber is currently taking pre-orders for the updated 2019 California and Federal Employment Poster. The CalChamber's all-in-one poster contains the 18 required state and federal employment notices every California employer must post including mandatory updates to the California Minimum Wage notice and the EDD Notice to Employees for January 1, 2019, plus recommended updates to the DFEH Discrimination and Harassment notice dated June 2018. Every employer - even if you employ only one person in California - has to have a poster.

The required California and federal employment notices include:

- Transgender Rights in the Workplace (DFEH)
- Healthy Workplaces/Healthy Families Act of 2014 -Paid Sick Leave
- Equal Employment Opportunity is THE LAW
- Notice to Employees (EDD: UI, DI and PFL)
- California Minimum Wage
- Federal Minimum Wage
- Your Rights Under USERRA
- Safety and Health Protection on the Job (Cal/OSHA)
- Notice to Employees-Injuries Caused by Work
- (Division of Workers' Compensation)
- California Law Prohibits Workplace Discrimination and Harassment (DFEH)
- Your Rights and Obligations as a Pregnant Employee
- Family Care and Medical Leave (CFRA Leave) and Pregnancy Disability Leave
- Employee Rights Under the Family and Medical Leave Act
- Whistleblowers Are Protected
- Time Off to Vote
- Employee Polygraph Protection Act
- Emergency Contacts
- Payday Notice

Failure to comply and have a current poster posted in a central location at your workplace could result in significant fines and penalties. Posters must be displayed in a conspicuous place where all employees can easily read it, such as a break room, common hallway, payroll office or other common location. Employers must also display posters in each company location. The required posters cover information such as federal and state minimum wages and occupational safety and health regulations.

The Whittier Chamber wants to make sure your business is in compliance and urges you to place your 2019 poster order today to ensure delivery by January 1. Posters will be shipped in mid-December or as orders are received. Please call Jessica at the Whittier Chamber at (562) 698-9554 or email info@whittierchamber.com to place your order today.



MEDIUM BOOTH \$3 8' x 8' booth space, prime location in the main room, 1 table, 2 chairs, electricity, special\$345 signage plus 2 tickets to the Exhibitor Rally

TABLE

the main reason 2 their 6' table, prime location in the main room, 2 chairs, special signage plus 2 tickets to the Exhibitor Rally

PEPPERMINT FOREST (LARGE ROOMS NEXT TO GYM)

TABLE

6' table, location in the rooms adjacent to the gym, 2 chairs, basic signage plus 2 tickets to the Exhibitor Rally

your business with your company name and logo on the Gumdrop Mountain Marketing Wall which will be prominently displayed at the Expo. Also includes recognition in the Business Focus newspaper.

GOLDEN TICKET MAP \$50 Put your logo on the "Candy Land" map that is handed to every expo attendee. Expo goers

must visit your location to have their "Candy Land" map stamped to be entered into the grand prize Golden Ticket drawing. Great way to make your table stand out!

Electricity is not available at all booth/table locations and must be prearranged.

Sponsorship opportunities available.

For more information contact courtney@whittierchamber.com or call (562) 698-9554

Learn more about Whittier and see some of the best local businesses on display BUSINESS SHOWCASE • GIVEAWAYS • FOOD SAMPLES



3 things every Nonprofit should do at year-end

It's the Giving Season, which means your performance over the past year that donors are feeling generous, the and help you improve next year! appeals have been sent out and the donations are (hopefully) flowing in!

But, as every seasoned nonprofiteer should know, the work is far from over. Now is the time to wrap-up any loose ends and set a solid foundation for next year. A successful year-end wrap-up will help you:

- Evaluate the year's performance
- Engage your constituents
- Balance your org's checkbook

smooth transition in the new year!

Here is a simple nonprofit year-end checklist that every organization can accomplish before the end of the year.

COMMUNICATIONS: THANK YOUR DONORS

This is pretty common sense and should already be on your nonprofit year-end checklist, but it's worth repeating because - yes - it's that important.

Since nearly one third of all donations happen in December, you'll probably be thanking a lot of donors for contributing to your year-end campaign. But you should also find time to thank other donors who have contributed throughout the year, even if they haven't donated in a while.

The message doesn't have to be elaborate — something as simple as a postcard or email expressing your thanks for their support this past year will get the message across. It's just another opportunity to engage with your supporters and remind them why they contributed to your cause in the first place.

Here are some creative "thank you" ideas:

- Send a postcard
- Invite them to something (that isn't a donation!)
- a personalized, creative Use

Doing reports now will help you understand your nonprofit's performance and get a sense of what's working and what could use some tweaking to achieve maximum impact. This data will be great to have in mind and reference while planning your annual fund and overarching strategy for the year.

You also may want to use information from these reports in your All things that should make for a organization's annual report and other materials to illustrate your impact to constituents and board members. But remember not to get caught up in the visualization of your data. Compelling data visualization can be very effective, but make sure you're focusing on the story the raw data is telling you before making it look pretty.

TRANSACTIONS: PROCESS ANY MISCELLANEOUS DONATIONS

The end of the year is a great time to process (and follow up on!) any miscellaneous donations, memberships, and other pending transactions that have yet to be entered into your system. For whatever reason, there are some transactions that fall through the cracks - either because they have to be imported or manually entered, or because you're not sure how to best process them.

If you're unsure how to enter certain transactions or confused about the import/manual entry process, there are several resources you can use:

Many CRM providers offer step-bystep guides to walk you through the process.

Make it a priority on your nonprofit year-end checklist to deal with these transactions and follow up before the end of the year. It's important for your fiscal records, and it's nice to have a

SAVE THE DATE

Thursday, December 6, 2018

10 a.m.

Whittier Community Center 7630 Washington Ave.



Survival of the Fittest: Tips & Tools for the Nonprofit Manager's Sanity

Bring your best survival secret to share with the group

Featuring Marilyn Neece from Neece Coaching and Consulting

What is the Nonprofit Network?

A forum for all nonprofits and service clubs in the Whittier area to learn, network, and share ideas

A program sponsored by:

Chamber members are free; \$20 for non-members

Seating is limited! **RSVP** to The Whittier Chamber (562) 698-9554 or info@whittierchamber.com

WHITTIER AREA CHAMBER of commerce



- opening
- Record a video message
- Send the "thank you" from someone new

Make sure your nonprofit year-end checklist also includes major donors. The end of the year is a great time to thank them for their support, and individual gifts may be especially effective (depending on the donor). Consider creating a list of any donors who have contributed over a certain amount and doing something special to make them feel appreciated.

REPORTING: EVALUATE YOUR PERFORMANCE

There's a whole year's worth of data in your system, with all sorts of info about donations, members and donors. Make time in your nonprofit year-end checklist to create, save and export reports that will help you make sense of clean slate for the new year!

And once you process these transactions, you'll have another opportunity to engage with these constituents. Like we mentioned earlier, you can never say "thank you" enough times!

Plus, your constituents will likely be looking for confirmation and receipt materials to use for tax purposes. It's a best practice to provide these as soon as possible, to give your donors and members the best experience possible.

CREATE A NONPROFIT YEAR-END CHECKLIST THAT'S RIGHT FOR YOUR ORG

Every nonprofit is different, and that means your checklist might have some other unique needs on it. But we're confident that everyone can benefit from these three things, and that they'll put you on the track to success in the new year.

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End-of-the-Year Checklist for Small Businesses

The end of the year is a busy time for a whole host of reasons. Holidays, travel plans and family visits keep us all running around in the month of December alone. But as a small business owner, there's even more you have to handle at the end of the year.

Right now is the time of year when your business really needs your attention, especially in regard to accounting, IT and end-of-year administrative tasks. Doing so not only helps you close out the current year on a high note, but it also sets you up for starting off the next year on the right foot.

Here's what you need to do for your small business before the end of the year.

Accounting

This is where you spend the bulk of your time at year's end to get your business in order. Managing your financial records is critical throughout the year, but even more so in December. By maintaining excellent records and keeping them in order, you'll help yourself and your accountant (if you have one) when tax time rolls around.

1. Run a Few Standard Reports

Take this time of year to assess where you stand financially and how that compares to previous years. Using your accounting software or looking through spreadsheets or other records you keep, you want to generate a complete financial report, which typically consists of a profit and loss statement, a balance sheet and your cash flow statement.

Your profit and loss report is key. This is the best way to tell where your business stands financially and what your outlook is like for next year. You also want to look at your profits for the year. Is it larger than expected? If so, it might be a good time to make some larger purchases for which you can record future depreciation or make some donations to local nonprofits.

2. Analyze Your Cash Flow **Statements**

Cash flow is the best way to tell how your money was spent throughout the year. You'll want to take a look at three specific aspects of your business' cash flow:

- Cash flow from operating activities (i.e. revenue and expenses)
- Cash flow from investing activities (i.e. assets purchased and assets sold)
- Cash flow from financial activities (i.e. loans and repayments)

3. Verify Your Vendor Information

Take a look at all of your vendors in your system, and verify that the contact information, including phone number, email address and contact name are still correct. Also, purge the system

of any inactive vendors or inaccurate information. Or if time permits, evaluate whether or not they're worth reconnecting with, and act accordingly.

4. Reconcile Accounts Receivable

You should have a running list of what invoices are still unpaid or which clients still owe you money for work already completed. If possible, chase these outstanding bills and try to collect before the end of the year. This will help with cash flow and give you a clean start for the new year.

5. Double-Check Your Payroll and **Benefits**

It's better to stay on top of any issues or corrections that need to be made to your payroll before year's end. Ensure that taxable fringe benefits, such as third-party sick pay or a company car are accounted for. Other benefits that are easy to forget include educational reimbursement, health and life insurance, and transportation subsidies.

Information Technology (IT) 1. Back Up Your Data

Make sure that all of your files, including accounting, client files, and emails are backed up and secure. You also want to do the same for your employees. Provide them with external hard drives or access to a cloud-based system so that you can ensure your data is safe.

2. Back Up Your Contacts

Whether you do most of your business over the phone or via email, make sure to back up all of your contacts (even if that means writing them down in an oldfashioned Rolodex!)

3. Download Any Files or Reports

If you've kept some documents or reports only on a cloud-based system like Dropbox, or if you've only saved generated reports within the system that created them (i.e. QuickBooks), take a moment to download copies of all of these and back them up with everything else. The golden rule for data backup is 2:1. That is, create two separate digital copies, stored in two separate locations, plus one offline copy (preferably stored somewhere else).

Human Resources

1. Determine If You Will Offer a **Bonus or Other End-of-Year Incentive**

It makes a difference whether you disburse bonuses or other rewards before the end of the year or in January, especially for your taxes, as it directly impacts the profits you report.

2. Examine Your Staffing Needs for the Coming Year

Take an inventory of your current staff, and determine if you'll need to hire more employees for the next year. You'll want to be sure you've budgeted for any additional personnel.

3. Collect a List of Your Business' Accomplishments for the Previous Year, and Share It

Your employees will appreciate hearing all of the things that your company has accomplished over the past 12 months. This is also a great time of year to recognize any outstanding performers and to thank your employees for contributing to your success.

General Business 1. Conduct an Inventory Count

If you keep product or materials in a warehouse or on-site, conduct an inventory count before the year's end, and make any corrections to your current records. If you notice significant discrepancies, it might be a good idea to investigate. You want to be sure that not only are you keeping accurate records, but that you're not experiencing any internal loss.

2. Examine Your Goals, and Make **New Ones**

Using your financial statements, customer feedback and input from your team, assess your goals for the previous year and determine how well you did. Did you achieve what you set out to do? Or did you find yourself taking an unexpected path to a different kind of success?

With the learnings from the previous

year in mind, set goals for the coming year. Financial goals should be top on your priority list, but make room to evaluate professional and client goals too. Don't forget goals for your staff, too. 3. Check Your Website and Social

Media sites

Whether it's Cyber Monday or Casual Friday, go through your website and click on every link. Try sending yourself an email or message from the "contact us" form. Call the 800-number (if you have one) and make sure it works. These may seem like mundane tasks, but things break all the time, including websites. As your digital calling card and often the first place people get an impression of your business, it's an important commodity to keep in fine working order. Also, if it's looking a little outdated, make plans to upgrade your website for a fresh, new look. Also check your social media sites. Change pictures, make sure info is current and updated and add new things to keep people coming back.

Closing out the end of the year is a daunting task, but it is manageable if you keep and follow a checklist. If you have an accountant that you work with, make an appointment with him or her as early as possible. And as always, the more you can plan for these tasks throughout the year, the easier your end of year will be.

Contact the Whittier Chamber at (562) 698-9554 or on whittierchamber. com if you need referrals for accountants, bookkeepers, IRS Enrolled Agents, IT/computer experts, web designers, HR experts and more who can help you make your end of the year smooth and give you a fresh, clean start to 2019!



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COMMUNITY CELEBRATIONS



Achieve Beyond receives their 5-Year Milestone Member Certificate



Laurie Perschbacher with MAP Property Management presents Certificate of Appreciation to Candlewood Country Club staff member, Veronica



 Ambassador Kim

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Buon Natale (Merry Christmas) from the Sons and Daughters of Italy in America

The Sons and Daughters of Italy in America are a national organization of men and women who represent the estimated 26 million Americans of Italian heritage. They are dedicated to promoting the legacy of their ancestors, customs, and contributions to the United States of America. Good food, a catered pasta dinner, Christmas music, a visit from Babbo Natale (Father Christmas), children's craft table, and fun for all. La Befana may even buzz the party! If For more information or RSVP, contact you have never visited them before, Bill Viverto at (626) 917-5962.

please visit them and be their guest. The Hacienda Lodge is a Fraternal Non-Profit Organization. Proceeds from all their fundraisers go toward their annual donations to various charities and a scholarship fund for local high school students. Join them Monday, December 10, 2018 at 6:00 pm at The Masonic Lodge, 7604 Greenleaf Ave. The attendance fee is \$7.00 for all members and guests (children under 10 are free.

LEADS CLUB invites Whittier to their weekly meeting

LEADS CLUB is an international networking and referral organization. Business people are given the opportunity to promote their products and services to a captive audience. It's a place to "show and tell." Each member gives two 30 second selfpromotions each week, plus a 10 to 15-minute presentation every 6-8 weeks. Their chapter annually exchanges over 1,000 leads which generates over \$250,000 in sales profits for their members. Visitors are always welcome! Meetings are every Tuesday morning from 7:15 to 8:30 a.m. at La Habra Heights Café (2461 W. Whittier Blvd., La Habra). Meetings are 1 hour and 15 minutes. There is a breakfast fee. Be sure to bring at least 30 business cards. If your category is open, you'll have two opportunities during the meeting to tells us about your business and what kind of leads you are looking for. To determine if your business category is open, or if you have questions please contact Lily Ramos at (310) 730-9492.

N2 Nitrogen Ice Cream offers delicious Are you a member of the Whittier ice crystals can form and the creamier

Chamber? N2 Nitrogen Ice Cream, the concoction! Stop by their store, located in The Quad, is offering Chamber located near The Game Stop, in Suite members and their employees a special 15% OFF on all drinks and ice cream orders from 12/01/18 to 1/2/19. Please tell them when placing your order that you are a Whittier Chamber member to get the discount. N2 offers creamy delicious ice cream that is made through the rapid freezing of ice cream. The faster the ice cream is frozen, the fewer

A1 and enjoy delicious ice cream, waffle cones, dairy free items, sorbets, boba, smoothies, frozen yogurt and handmade ice cream rolls.

One discount per person per day. Chamber discount and happy hour discount cannot be combined. For more information, contact N2 Nitrogen Ice Cream at (562) 693-8887.



Edible Arrangements donates 20% of proceeds to Women's & Children's Crisis Shelter

Order your holiday gifts from Edible orders until December 15 will be counted Arrangements in Whittier, either pick towards the donation! All receipts can be up or delivery in Whittier, and 20% forwarded to Paul Ahn at pauledible376@ of proceeds will be donated to the gmail.com. For more information, call Women's & Children's Crisis Shelter! All

(562) 943-8151.

Stater Bros. begins "Harvesting Hope" Holiday Campaign to help local families fight hunger

Throughout the months of November and December, Stater Bros. Markets, in conjunction with its charitable arm Stater Bros. Charities will be "Harvesting Hope" in the valued communities Stater Bros. serves. All 171 Stater Bros. supermarket locations will provide convenient ways for customers and employees to help their friends and neighbors in need this holiday season. In addition, the Company's newest location, opening in mid-November in the city of Pasadena will immediately join the charge by "Harvesting Hope" in the Pasadena community. For more information, please visitstaterbros.com or call Marisa Kutansky at (909) 733-5038.

Jingle & Mingle with Helpers of Mankind at their Ugliest Tie and Earrings Contest

Helpers of Mankind is a non-profit organization that helps children and young adults with AD/HD Autism Spectrum Disorders (ASD) by using an alternative method of treatment. They are hosting a Jingle & Mingle Christmas concert on Saturday, December 15 from 5 to 8 p.m. at the Gonzalez Northgate Paseo, 1305 W. Whittier Blvd. in La Habra. Enjoy traditional holiday food, warm drinks, and amazing music with great friends and family. There will be an Ugliest Tie and Ugliest Earrings contest. Tickets are \$22 and \$10 for children under 12 years old. To RSVP or for more information, call Linnette Falcon at (562) 706-4886 or Luz at (562) 383-3643.

Boys & Girls Club of Whittier collects Holiday cheer for families in need

The Boys & Girls Club of Whittier has two opportunities for the community to give Holiday cheer to families in need. Their annual Toy Drive is back! Last year, they collected nearly 1,000 toys. This year, they want to break that record! Anyone who wishes to donate unwrapped toys, please drop them off at 7905 Greenleaf Ave. The Boys & Girls Club of Whittier also has their Operation Christmas program that allows the community to sponsor a child to give them a pair of new shoes and a book. Last year, they donated more than 200 shoes and books. All donations will be given to the children on the day of their Holiday Hotcakes Breakfast on Saturday, December 15. If you would like to sponsor a child or for more information, contact Wendy at wendy@bgcw.org or call (562) 945-3787 ext.114.

PIH Health named 2018 CHIME® HealthCare's Most Wired[®] recipient

Most Wired hospital for both its Whittier is the fifth time that PIH Heath Hospital and Downey campuses by the College - Whittier has received the Most Wired of Healthcare Information Management award recognition, and the first time for Executives (CHIME), an executive PIH Health Hospital - Downey as last year organization dedicated to serving chief the Downey campus was recognized information officers (CIOs), chief medical as a Most Improved facility. For more information officers (CMIOs), chief information, please visit PIHHealth.org nursing information officers (CNIOs) and or call (562) 698-0811 ext. 81128.

PIH Health has been named a 2018 other senior healthcare IT leaders. This

After 31 years of practice, Fabrizio Optometry transitions to Poolsaad Family Vision Optometry

As Suzanne M. Fabrizio, O.D. transitions to part-time, she introduces two new optometrists, Aaronshawn Poolsaad, O.D. and Jana Giebel, O.D. who will adopt Fabrizio Optometry. Dr. Poolsaad and Dr. Giebel will continue to provide exceptional eye care and build lifelong relationships with every patient. All are alumni of Southern California College of Optometry (SCCO). Dr. Fabrizio will remain working in the office seeing patients 1-2 times per week. Dr. Fabrizio thanks all her patients in Whittier and beyond who trust their eye care to her. She trusts that her patients will give Drs. Poolsaad and Giebel the same support her patients have given her. For

more information, please visit drsfabrizio.com or call (562) 945-7300.



WWW.WHITTIERCHAMBER.COM



CREDIT CARD PAYMENT PROCESSING

Heartland Payments and Payroll Richard Newton Whittier, CA Phone: (661) 424-9081 Email: richard.newton@e-hps.com Website: www.heartlandpaymentsystems.com

Founded in 1992, Heartland Payment Systems is now the 4th largest payment processor in the country and 3rd largest payroll processor. They develop all technology needed to serve their clients. They created the Merchant Bill of Rights and advocate for fair practices in an unregulated industry. Heartland Payment Systems is endorsed by the National Restaurant Association and over 150 trade associations nationwide. They offer point of sale, e-commerce, payroll and lending. They are proud to have In-n-Out Burger and Whittier College as valued clients, but their focus has always been small and medium businesses.

MORTAGE BROKERS & LENDING

Lending Enterprise 7007 Washington Ave. #311 Whittier, CA 90602 Phone: (562) 639-1690 Email: darlene@lendingenterprise.com Website: www.lendingenterprise.com



Lending Enterprise truly understands that homeownership is the foundation of our communities and everyone deserves a home for their family. Lending Enterprise is deeply devoted to care, help, and provide the best home loan experience for their customers and business partners, with ethics, win-win mindset, and most importantly, with integrity.

FINANCIAL SERVICES

Renew Financial Mary Luevano 1221 Broadway, 4th Floor Oakland, CA 94612 Phone: (310) 497-7781 Email: mluevano@renewfinancial.com Website: www.renewfinancial.com



At Renew Financial, they see energy and efficiency financing as the single most effective way to improve our built environment. They make it possible for homeowners to access the many benefits of increased efficiency and renewable energy, without the high upfront costs. And since more efficiency leads to lower utility bills and less pollution, simple changes have tremendous impacts for our customers and their communities, year after year.

FROZEN YOGURT & ICE CREAM

N2 Nitrogen Ice Cream Michelle Xie 13502 Whittier Blvd., Ste. A1 Whittier, CA 90605 Phone: (562) 693-8887 Email: n2labicecream@gmail.com



At "N2 Lab," they use liquid nitrogen to freeze their ice cream. Liquid nitrogen boils at negative 321°F (which freezes ice cream instantly). Their ice cream is truly made-to-order and tastes much creamier and fresher than traditional ice cream. Have a sweet tooth but worried about your calorie-count? Try their unique and healthy frozen yogurt ice cream. Their soft-serve frozen yogurts are sourced from local dairies, and made with fresh fruit, herbs, and obscure ingredients that they stumble across. They will mix your favorite combination, with toppings, on a cold stone and "pan-fry" it in front of you. They also have lots of delicious drinks – each made from scratch.

SHANNON CENTER FOR THE PERFORMING ARTS

RUTH B.

NAVIDAD EN WHITTIER Sat., Dec. 15 at 7:30 pm



Hawaiian Holiday with KIMO WEST Fri., Dec. 21 at 7:30 pm



PHIL KEAGGY & MURIEL ANDERSON Sat., Jan. 26 at 7:30 pm

FIND MORE EVENTS AT SHANNONCENTER.ORG (562) 907-4203



Thanks to the following members for renewing their Chamber membership and for supporting our efforts to build a strong local economy

Crossfit Whittier (562) 464-5500

East Whittier Lions Club #2502 (562) 945-6034

JOIN ME IN BECOMING A CHAMBER MEMBER

TESTIMONIAL



This month marks 5 years The Skin Room has been with the Whittier Chamber. When I opened my business, I had two Whittier Chamber Ambassadors come to visit me at The Skin Room. They welcomed me to the Whittier community and talked to me about how the Whittier Chamber can help my business. I was impressed on the commitment and dedication they had and joined right away! The Whittier Chamber has definitely helped me with exposure to the community. They have introduced me to other businesses who have not only helped my business grow, but also build relationships. JOIN THE CHAMBER! It's a great way to get involved with the community and to get to know other business professionals in Whittier.



Congratulations to our Milestone Members this month!

Thanks to the following businesses that have been partners with the Whittier Chamber in helping to create a thriving economy.

5 years:

The Skin Room (562) 536-1142

DJ & EVENT SERVICES

Dream Event DJs Eddie Gomez Whittier, CA Phone: (714) 749-8828 Email: dreameventdjs@gmail.com Website: www.dreameventdjs.com



Dream Event DJs is dedicated to providing professional DJ & MC services to help dream weddings, Sweet 16s, and Quiñceaneras come true. Their team of DJ's and MC's are very experienced. They have performed at hundreds of events in Southern California. They treat every event as if it was their own special day. They provide great DJ's that will make anyone's special event the best they can possibly make it as smoothly and dreamy as possible.

Ezaki, Ramsey A., D.D.S. (562) 947-9958

Healthfirst Medical Group (562) 949-9328

> Hernandez, Ernie (562) 972-2395

Hill, Frank (562) 945-5110

Moegling, Gregory J., D.D.S. (562) 698-9903

Parminter, Robert, D.D.S. (562) 698-0943

Pizza Press - La Habra (562) 266-3113

Team Referral Network – Whittier (562) 619-9970

15 years:

Shannon G's Flowers, Party Planning, Gifts & More (562) 789-5808

Assistance League of Whittier (562) 693-6533

20 years:

Whittier Art Association & Gallery (562) 698-8710

25 years:

Shelter's Right Hand-Auxiliary to the Women's & Children's Crisis Shelter (562) 696-6382



Big 5 • Blaze Fast Fire'd Pizza • Boost Mobile • Burlington • Chili's • China Wok Dollar Tree • Don Roberto's Jewelers • Famous Footwear • Fantastic Sam's • Fashion Q GameStop • GNC • G-Stage • H&R Block • Hawaiian Island BBQ • HeaRx Maki Yaki Japanese Grill • Marshalls • Maya Threading and Beauty • Michaels • N2 (Gelato) Petco • Quad Dental • Rite Aid • Ross Dress for Less • Rubi's Frosty Freeze Sally Beauty Supply • Sprint • Staples • Subway • T-Mobile • The Avenue • The Olive Garden The Quad Cleaners • The UPS Store • TJ Maxx • Vallarta Supermarkets Weight Watchers • Yogurtland NATALIE'S NAILS & SPA NOW OPEN

Whittier Boulevard & Painter Avenue • Whittier